

**Lifetime Earnings for
University System of Georgia
Class of 2020**

May 2021

**A Study Commissioned by
The University System of Georgia**

Dr. Jeffrey M. Humphreys ■ Alexandra P. Hill



**Selig Center for
Economic Growth**

Terry College of Business

UNIVERSITY OF GEORGIA

SUMMARY

Postsecondary educational attainment pays off. Work-life earnings increase substantially with each step up in postsecondary educational attainment, a finding that holds for both Georgia and the nation as a whole. Graduates of the University System of Georgia (USG) in 2020 who work in Georgia can expect lifetime earnings of \$175 billion, of which \$59 billion (34 percent) represents the incremental work-life earnings that can be attributed to their degrees. On average, that amounts to an additional \$852,162 in work-life earnings per graduate. More specifically, higher education credentials increase the work-life earnings of the median Georgia resident by \$238,455 (certificate), \$377,000 (associate), and \$1,152,500 (bachelor's degree). Beyond a bachelor's degree, a master's degree is worth \$247,000 and a professional degree is worth \$1,015,000. Finally, a PhD increases work-life earnings by \$638,000 over a master's degree.

It should be noted that work-life earnings estimates based on Georgia-specific earnings data are lower than those based on earnings data for the nation as a whole. Both sets of estimates are presented in this report, but to ensure relevance to Georgians, the emphasis is on the Georgia-based earnings estimates.

HIGHER EDUCATION AND WORK-LIFE EARNINGS

From the perspective of the students and their families, perhaps the most relevant measure of the economic “worth” of a college education is increased earnings over a working lifetime. Accordingly, on behalf of the Board of Regents, the Selig Center prepared estimates of work-life earnings by level of educational attainment for Georgia and the U.S. Of course, the increase in earnings associated with a degree will vary from one person to another, over time, geographically, and by field of study. It is possible, however, to provide a rough approximation of the aggregate benefits to the USG’s 2020 graduates, as well as benefits accruing to the average degree holder. The estimates are important because they show to what extent higher education pays off, which may motivate students, employers, workers, and policymakers to pursue and support postsecondary education.

This report presents work-life earnings estimates for the 68,947 graduates of the USG who received professional, doctoral, master’s, bachelor’s, associate degrees or certificates in FY 2020. The USG provided counts of those who earned degrees or certificates. These are not unduplicated counts, however, implying there is some double counting of persons who earned multiple degrees. Also, it’s important to note that, due to data limitations, this report excludes work-life earnings estimates for 796 graduates who received advanced certificates or for 1,136 graduates who received Education Specialist degrees.

■ Estimating Work-Life Earnings ■

The Selig Center’s synthetic work-life earnings estimates are based on median personal earned income (earnings) data from the U.S. Census Bureau’s most recent five-year American Community Survey (2015-2019). The estimates therefore are based on earnings gathered over a particular period rather than longitudinal earnings data for 40 years of individuals’ work-life. We use the five-year ACS because it increases statistical reliability enough to allow for investigation at the state-level by gender, race, and Hispanic origin. The dollar amounts are in 2019 dollars. The typical work-life is defined as the 40-year period between age 25 and 64. Our work-life earnings estimates are for people who maintain full-time (35 or more hours per week), year-round (50-52 weeks per year) employment. Those who do not maintain full-time, year-round work, or who do not work, will earn considerably less over the course of their working lives.

The Selig Center calculates work-life earnings using the method described by the Census Bureau’s Economic and Statistics Administration’s “Work-Life Earnings by Field of Degree and Occupation for People with a Bachelor’s Degree: 2011 (ACSBR-11-04).” Specifically, we calculate synthetic work-life earnings for Georgia and for the U.S. by estimating the median earnings for each group of the population engaged in full-time, year-round work: ages 25-29, 30-34, 35-39, 40-44, 45-49, 50-54, 55-59, and 60-64. These estimates are multiplied by 5 to represent the expected amount of money earned in that stage of life. The five-year earnings estimates are added together to represent 40 years of earnings.

The totals represent what individuals within each group with the same education level could expect to earn, on average, in 2019 dollars, during a hypothetical 40-year working life. The estimates are illustrative and do not predict any individual’s actual future earnings.

The incremental/additional impacts on work-life earnings are calculated for each step in educational attainment. Incremental work-life earnings for people with an associate degree are the difference in synthetic work-life earnings between people with a high school diploma and those with an associate degree. Incremental work-life earnings for bachelor’s degree holders are the difference in synthetic work-life earnings between people with a high school diploma and a bachelor’s degree. Incremental work-life earnings for people with a master’s degree are the difference in synthetic work-life earnings between people with a bachelor’s degree and a master’s degree. Incremental work-life earnings for people with PhDs are calculated as the difference in synthetic work-life earnings between people with a master’s and a PhD. Incremental work-life earnings for people with a professional degree are the difference in synthetic work-life earnings between people with a bachelor’s degree and a professional degree.

It should be noted that work-life earnings for individuals with certificates are based on ratios derived from the article “Professional Certifications and Occupational Licenses: Evidence from the Current Population Survey”, Table 5: Median Weekly Earnings by Educational Attainment, *Monthly Labor Review* (June, 2019). High school graduates with certificates earn 17.1 percent more than high school graduates without certificates.

The FY 2020 estimates presented in this report update those presented for 2017 in *The Promise of Potential: Advancing Georgia's Economic Future Through Postsecondary Education*, a report to the Bill & Melinda Gates Foundation that was published by the University of Georgia's Selig Center for Economic Growth in December 2019.

FINDINGS

As expected, work-life earnings increase dramatically with education level (see Table 1). The additional, incremental work-life earnings per degree also are reported in Table 1. For each USG institution, synthetic work-life earnings of all graduates are estimated by multiplying the number of degrees conferred by estimated synthetic work-life earnings per degree (see Table 2). The table also reports incremental work-life earnings of all graduates, which are estimated by multiplying the number of degrees conferred by estimated incremental work-life earnings per degree.

Synthetic work-life earnings increase substantially with each advanced college degree, and that is true for both Georgia and the nation as a whole. Although the payoff from postsecondary education is considerable, synthetic estimates of work-life earnings are lower for Georgia than for the U.S. That is true for all levels of educational attainment, but stepping up from a high school diploma to a bachelor's degree yields a larger percentage increase in work-life earnings in Georgia than in the U.S. as a whole. Less positively, going from a bachelor's degree to a master's, professional degree, or a PhD yields smaller percentage increases in work-life earnings in Georgia than in the nation as a whole, but the payoff is still substantial. In sum, higher education pays off, especially for high school graduates who obtain a bachelor's degrees.

On average, each advanced degree boosts individuals' work-life earnings. In Georgia, the work-life earnings of individuals with an associate degree will be \$377,000 more than for those with a high school diploma. The work-life earnings of Georgians with a bachelor's degree will be \$1,152,000 more than for those with a high school diploma. So, high school graduates who obtain a bachelor's degree will boost their work-life earnings in Georgia by 82 percent, which exceeds the 80 percent increase estimated for the nation as a whole.

In Georgia, the estimated payoff in terms of work-life earnings for people who go to graduate school is positive, but smaller than estimated for the U.S. For example, Georgians who earn a master's degree will boost their work-life earnings by \$247,000, or 10 percent, which pales in comparison to the \$450,000 (17 percent) increase in work-life earnings estimated for the U.S. as a whole. In Georgia, additional work-life earnings for individuals with a professional degree are \$1,015,000, or 40 percent more than for those with a bachelor's degree. For the nation as a whole, the payoff between a bachelor's degree and professional degree is almost twice as large, \$1,905,000. In Georgia, the increase in work-life earnings for those who earn a PhD compared to a master's degree is \$638,000; for the U.S. as a whole, the estimated payoff is \$755,000.

■ Work-Life Earnings for the Class of 2020 ■

Based on work-life earnings estimates for Georgia, the analysis shows that 2020's USG graduates can expect work-life earnings of \$175 billion, which is \$59 billion more than they could expect to earn had they not gone on to college and graduate school. Thus, in terms of incremental (additional) work-life earnings, the collective worth of the degrees granted by USG is \$59 billion, or \$852,162 per graduate. Obviously, the economic worth of a postsecondary education over the course of a graduate's working life is considerable.

The 1,589 persons who received a certificate account for less than 1 percent of the collective increase in work-life earnings. In Georgia, the work-life earnings of graduates with a certificate will be \$238,455 more than for persons with a high school diploma. The 7,127 who received associate degrees will account for 5 percent of the collective increase in work-life earnings. On average, in Georgia, the work-life earnings of associate degree holders will be \$377,000 more than for persons with a high school diploma. The 43,522 persons who earned a bachelor's degree will account for 80 percent of the collective increase in work-life earnings. On average, the work-life earnings of those with a bachelor's degree will be \$1,152,500 more than for a high school graduate. The 14,020 master's degree holders will account for 10 percent of the collective increase in work-life earnings, and over an average career, will earn \$247,005 more than persons with only an undergraduate degree. The 1,729 PhDs will account for 2 percent of the collective increase in work-life earnings, accruing \$638,000 more on average than those with a master's degree. The 930 Professional degree

holders will account for 3 percent of the collective increase in work-life earnings, and will have \$1,015,000 more than someone with only a bachelor's.

Although average earnings rise considerably with educational attainment, individual earnings within each specific education level can vary substantially. These differences result from a variety of factors, including field of study, occupational choice, labor force experience, and geographic location. Nonetheless, most USG graduates at every level will realize significantly higher work-life earnings.

CONCLUSION

Postsecondary education pays off for USG graduates. Work-life earnings estimates for Georgia show that the Class of 2020 can expect to realize work-life earnings of \$175 billion, of which \$59 billion (34 percent) represents the incremental work-life earnings that can be attributed to their degrees. That amounts to an additional \$852,162 in work-life earnings per graduate. On average, that's what a USG education is worth. Moreover, the incremental work-life earnings based on data for the nation as a whole are even higher—an additional \$933,095 per graduate. ■

Table 1

**Educational Attainment and Synthetic Work-Life Earnings in the United States and Georgia
(in 2019 dollars)**

| <u>Educational Attainment</u> | <u>Synthetic Work-Life Earnings in the US</u> | <u>Synthetic Work-Life Earnings in Georgia</u> | <u>By Step in Attainment</u> | <u>Additional Work-Life Earnings in the US</u> | <u>Additional Work-Life Earnings in Georgia</u> |
|-------------------------------|---|--|------------------------------|--|---|
| Professional | 4,570,000 | 3,565,000 | Bachelor's to Professional | 1,905,000 | 1,015,000 |
| Doctoral | 3,870,000 | 3,435,000 | Master's to Doctoral | 755,000 | 638,000 |
| Master's | 3,115,000 | 2,797,000 | Bachelor's to Master | 450,000 | 247,000 |
| Bachelor's | 2,665,000 | 2,550,000 | High School to Bachelor's | 1,185,000 | 1,152,500 |
| Associate | 1,894,000 | 1,774,500 | High School to Associate | 414,000 | 377,000 |
| Certificate | 1,732,531 | 1,635,955 | High School to Certificate | 252,531 | 238,455 |
| High School Graduate | 1,480,000 | 1,397,500 | 9th-12th to High School | 255,000 | 224,500 |
| 9th-12th Grade | 1,225,000 | 1,173,000 | | | |

Note: Estimates for Certificates were made by the authors based on data obtained from the U.S. Bureau of Labor Statistics, *Monthly Labor Review*, June 2019.

Source: Selig Center for Economic Growth, Terry College of Business, The University of Georgia, based on U.S. Census Bureau, American Community Survey, 2015-2019 Five-Year Public Use Microdata Samples, IPUMS USA, University of Minnesota, March 2021.

Table 2

**Synthetic Estimates of Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>U.S. Synthetic Work-Life Earnings</u> | <u>U.S. Portion Due to Degree</u> | <u>Georgia Synthetic Work-Life Earnings</u> | <u>Georgia Portion Due to Degree</u> |
|---------------------------------------|------------------------------------|--|-----------------------------------|---|--------------------------------------|
| System Total | 68,947 | 186,967,390,503 | 64,334,115,503 | 174,799,048,273 | 58,754,020,273 |
| Research Universities | 33,384 | 93,410,196,601 | 30,323,601,601 | 86,541,138,409 | 26,863,942,909 |
| Augusta University | 2,059 | 6,377,764,364 | 2,129,199,364 | 5,720,363,364 | 1,698,062,364 |
| Georgia Institute of Technology | 8,533 | 25,206,497,531 | 6,891,877,531 | 23,230,167,955 | 5,875,936,455 |
| Georgia State University | 10,339 | 27,214,406,084 | 8,837,011,084 | 25,346,631,045 | 7,962,039,045 |
| University of Georgia | 12,453 | 34,611,528,622 | 12,465,513,622 | 32,243,976,045 | 11,327,905,045 |
| Comprehensive Universities | 17,614 | 48,704,265,266 | 18,051,275,266 | 45,885,303,227 | 16,854,667,227 |
| Georgia Southern University | 5,641 | 15,607,709,035 | 5,801,059,035 | 14,705,383,727 | 5,423,359,227 |
| Kennesaw State University | 6,926 | 18,941,374,231 | 7,365,464,231 | 17,916,685,500 | 6,958,817,500 |
| University of West Georgia | 2,697 | 7,539,715,000 | 2,669,890,000 | 7,077,829,000 | 2,460,695,000 |
| Valdosta State University | 2,350 | 6,615,467,000 | 2,214,862,000 | 6,185,405,000 | 2,011,795,500 |
| State Universities | 12,317 | 32,051,687,755 | 11,493,357,755 | 30,231,264,909 | 10,764,788,409 |
| Albany State University | 1,169 | 2,717,814,629 | 866,824,629 | 2,560,562,591 | 809,330,091 |
| Clayton State University | 1,223 | 3,226,575,287 | 1,242,340,287 | 3,056,108,864 | 1,177,548,864 |
| Columbus State University | 1,885 | 5,110,551,811 | 1,693,961,811 | 4,788,227,773 | 1,546,819,273 |
| Fort Valley State University | 445 | 1,223,275,000 | 466,320,000 | 1,155,251,000 | 437,706,000 |
| Georgia College & State University | 1,833 | 5,110,642,909 | 1,793,077,909 | 4,795,934,409 | 1,648,846,409 |
| Georgia Southwestern State University | 574 | 1,602,062,594 | 554,647,594 | 1,502,206,864 | 507,574,364 |
| Middle Georgia State University | 1,326 | 3,356,168,727 | 1,247,933,727 | 3,178,280,727 | 1,183,438,227 |
| Savannah State University | 684 | 1,799,232,000 | 711,072,000 | 1,707,274,000 | 677,624,000 |
| University of North Georgia | 3,178 | 7,905,364,797 | 2,917,179,797 | 7,487,418,682 | 2,775,901,182 |
| State Colleges | 5,632 | 12,801,240,881 | 4,465,880,881 | 12,141,341,727 | 4,270,621,727 |
| Abraham Baldwin Agricultural College | 715 | 1,611,724,000 | 553,524,000 | 1,527,784,500 | 528,572,000 |
| Atlanta Metropolitan State College | 213 | 448,911,000 | 133,671,000 | 423,723,000 | 126,055,500 |
| College of Coastal Georgia | 556 | 1,299,784,000 | 476,904,000 | 1,234,782,000 | 457,772,000 |
| Dalton State College | 840 | 1,981,961,881 | 738,761,881 | 1,884,532,227 | 710,632,227 |
| East Georgia State College | 304 | 591,196,000 | 141,276,000 | 554,958,000 | 130,118,000 |
| Georgia Gwinnett College | 1,127 | 3,003,455,000 | 1,335,495,000 | 2,873,850,000 | 1,298,867,500 |
| Georgia Highlands College | 929 | 1,851,275,000 | 476,355,000 | 1,740,795,000 | 442,517,500 |
| Gordon State College | 535 | 1,177,513,000 | 385,713,000 | 1,114,539,000 | 366,876,500 |
| South Georgia State College | 413 | 835,421,000 | 224,181,000 | 786,378,000 | 209,210,500 |

Note: Estimates for Certificates were estimated by the authors based on data obtained from the U.S. Bureau of Labor Statistics, *Monthly Labor Review*, June 2019.

Source: Selig Center for Economic Growth, Terry College of Business, The University of Georgia, based on U.S. Census Bureau, American Community Survey, 2015-2019 5-Year Public Use Microdata Samples,; IPUMS USA, University of Minnesota, March 2021.

Appendix 1

**Synthetic Estimates of Georgia Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>Georgia Synthetic Work-Life Earnings</u> | <u>Georgia Portion Due to Degree)</u> |
|--|------------------------------------|---|---------------------------------------|
| System Total | 68,947 | 174,799,048,273 | 58,754,020,273 |
| Professional | 930 | 3,315,450,000 | 943,950,000 |
| Doctoral | 1,759 | 6,042,165,000 | 1,122,242,000 |
| Master's | 14,020 | 39,213,940,000 | 3,462,940,000 |
| Bachelor's | 43,522 | 110,981,100,000 | 50,159,105,000 |
| Associate | 7,127 | 12,646,861,500 | 2,686,879,000 |
| Certificates | 1,589 | 2,599,531,773 | 378,904,273 |
| Research Universities | 33,384 | 86,541,138,409 | 26,863,942,909 |
| Augusta University | 2,059 | 5,720,363,364 | 1,698,062,364 |
| Professional | 308 | 1,098,020,000 | 312,620,000 |
| Doctoral | 123 | 422,505,000 | 78,474,000 |
| Master's | 536 | 1,499,192,000 | 132,392,000 |
| Bachelor's | 1,000 | 2,550,000,000 | 1,152,500,000 |
| Associate | 1 | 1,774,500 | 377,000 |
| Certificates | 91 | 148,871,864 | 21,699,364 |
| Georgia Institute of Technology | 8,533 | 23,230,167,955 | 5,875,936,455 |
| Professional | 0 | 0 | 0 |
| Doctoral | 527 | 1,810,245,000 | 336,226,000 |
| Master's | 4,071 | 11,386,587,000 | 1,005,537,000 |
| Bachelor's | 3,934 | 10,031,700,000 | 4,533,935,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 1 | 1,635,955 | 238,455 |
| Georgia State University | 10,339 | 25,346,631,045 | 7,962,039,045 |
| Professional | 191 | 680,915,000 | 193,865,000 |
| Doctoral | 291 | 999,585,000 | 185,658,000 |
| Master's | 2,003 | 5,602,391,000 | 494,741,000 |
| Bachelor's | 5,339 | 13,614,450,000 | 6,153,197,500 |
| Associate | 2,417 | 4,288,966,500 | 911,209,000 |
| Certificates | 98 | 160,323,545 | 23,368,545 |
| University of Georgia | 12,453 | 32,243,976,045 | 11,327,905,045 |
| Professional | 431 | 1,536,515,000 | 437,465,000 |
| Doctoral | 528 | 1,813,680,000 | 336,864,000 |
| Master's | 1,976 | 5,526,872,000 | 488,072,000 |
| Bachelor's | 8,529 | 21,748,950,000 | 9,829,672,500 |
| Associate | 0 | 0 | 0 |
| Certificates | 989 | 1,617,959,045 | 235,831,545 |
| Comprehensive Universities | 17,614 | 45,885,303,227 | 16,854,667,227 |
| Georgia Southern University | 5,641 | 14,705,383,727 | 5,423,359,227 |
| Professional | 0 | 0 | 0 |
| Doctoral | 101 | 346,935,000 | 64,438,000 |
| Master's | 1,091 | 3,051,527,000 | 269,477,000 |
| Bachelor's | 4,403 | 11,227,650,000 | 5,074,457,500 |
| Associate | 29 | 51,460,500 | 10,933,000 |
| Certificates | 17 | 27,811,227 | 4,053,727 |

(continued)

Appendix 1 (continued)

**Synthetic Estimates of Georgia Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>Georgia Synthetic Work-Life Earnings</u> | <u>Georgia Portion Due to Degree)</u> |
|-----------------------------------|------------------------------------|---|---------------------------------------|
| Kennesaw State University | 6,926 | 17,916,685,500 | 6,958,817,500 |
| Professional | 0 | 0 | 0 |
| Doctoral | 54 | 185,490,000 | 34,452,000 |
| Master's | 1,044 | 2,920,068,000 | 257,868,000 |
| Bachelor's | 5,773 | 14,721,150,000 | 6,653,382,500 |
| Associate | 0 | 0 | 0 |
| Certificates | 55 | 89,977,500 | 13,115,000 |
| University of West Georgia | 2,697 | 7,077,829,000 | 2,460,695,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 32 | 109,920,000 | 20,416,000 |
| Master's | 697 | 1,949,509,000 | 172,159,000 |
| Bachelor's | 1,968 | 5,018,400,000 | 2,268,120,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 0 | 0 | 0 |
| Valdosta State University | 2,350 | 6,185,405,000 | 2,011,795,500 |
| Professional | 0 | 0 | 0 |
| Doctoral | 41 | 140,835,000 | 26,158,000 |
| Master's | 722 | 2,019,434,000 | 178,334,000 |
| Bachelor's | 1,559 | 3,975,450,000 | 1,796,747,500 |
| Associate | 28 | 49,686,000 | 10,556,000 |
| Certificates | 0 | 0 | 0 |
| State Universities | 12,317 | 30,231,264,909 | 10,764,788,409 |
| Albany State University | 1,169 | 2,560,562,591 | 809,330,091 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 102 | 285,294,000 | 25,194,000 |
| Bachelor's | 496 | 1,264,800,000 | 571,640,000 |
| Associate | 551 | 977,749,500 | 207,727,000 |
| Certificates | 20 | 32,719,091 | 4,769,091 |
| Clayton State University | 1,223 | 3,056,108,864 | 1,177,548,864 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 147 | 411,159,000 | 36,309,000 |
| Bachelor's | 953 | 2,430,150,000 | 1,098,332,500 |
| Associate | 98 | 173,901,000 | 36,946,000 |
| Certificates | 25 | 40,898,864 | 5,961,364 |
| Columbus State University | 1,885 | 4,788,227,773 | 1,546,819,273 |
| Professional | 0 | 0 | 0 |
| Doctoral | 13 | 44,655,000 | 8,294,000 |
| Master's | 511 | 1,429,267,000 | 126,217,000 |
| Bachelor's | 1,184 | 3,019,200,000 | 1,364,560,000 |
| Associate | 40 | 70,980,000 | 15,080,000 |
| Certificates | 137 | 224,125,773 | 32,668,273 |

(continued)

Appendix 1 (continued)

Synthetic Estimates of Georgia Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>Georgia Synthetic Work-Life Earnings</u> | <u>Georgia Portion Due to Degree)</u> |
|---|------------------------------------|---|---------------------------------------|
| Fort Valley State University | 445 | 1,155,251,000 | 437,706,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 83 | 232,151,000 | 20,501,000 |
| Bachelor's | 362 | 923,100,000 | 417,205,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 0 | 0 | 0 |
| Georgia College & State University | 1,833 | 4,795,934,409 | 1,648,846,409 |
| Professional | 0 | 0 | 0 |
| Doctoral | 14 | 48,090,000 | 8,932,000 |
| Master's | 491 | 1,373,327,000 | 121,277,000 |
| Bachelor's | 1,315 | 3,353,250,000 | 1,515,537,500 |
| Associate | 0 | 0 | 0 |
| Certificates | 13 | 21,267,409 | 3,099,909 |
| Georgia Southwestern State University | 574 | 1,502,206,864 | 507,574,364 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 167 | 467,099,000 | 41,249,000 |
| Bachelor's | 404 | 1,030,200,000 | 465,610,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 3 | 4,907,864 | 715,364 |
| Middle Georgia State University | 1,326 | 3,178,280,727 | 1,183,438,227 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 123 | 344,031,000 | 30,381,000 |
| Bachelor's | 909 | 2,317,950,000 | 1,047,622,500 |
| Associate | 255 | 452,497,500 | 96,135,000 |
| Certificates | 39 | 63,802,227 | 9,299,727 |
| Savannah State University | 684 | 1,707,274,000 | 677,624,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 64 | 179,008,000 | 15,808,000 |
| Bachelor's | 552 | 1,407,600,000 | 636,180,000 |
| Associate | 68 | 120,666,000 | 25,636,000 |
| Certificates | 0 | 0 | 0 |
| University of North Georgia | 3,178 | 7,487,418,682 | 2,775,901,182 |
| Professional | 0 | 0 | 0 |
| Doctoral | 35 | 120,225,000 | 22,330,000 |
| Master's | 192 | 537,024,000 | 47,424,000 |
| Bachelor's | 2,068 | 5,273,400,000 | 2,383,370,000 |
| Associate | 810 | 1,437,345,000 | 305,370,000 |
| Certificates | 73 | 119,424,682 | 17,407,182 |

(continued)

Appendix 1 (continued)

**Synthetic Estimates of Georgia Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>Georgia Synthetic Work- Life Earnings</u> | <u>Georgia Portion Due to Degree)</u> |
|---|--|--|---|
| State Colleges | 5,632 | 12,141,341,727 | 4,270,621,727 |
| Abraham Baldwin Agricultural College | 715 | 1,527,784,500 | 528,572,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 334 | 851,700,000 | 384,935,000 |
| Associate | 381 | 676,084,500 | 143,637,000 |
| Certificates | 0 | 0 | 0 |
| Atlanta Metropolitan State College | 213 | 423,723,000 | 126,055,500 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 59 | 150,450,000 | 67,997,500 |
| Associate | 154 | 273,273,000 | 58,058,000 |
| Certificates | 0 | 0 | 0 |
| College of Coastal Georgia | 556 | 1,234,782,000 | 457,772,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 320 | 816,000,000 | 368,800,000 |
| Associate | 236 | 418,782,000 | 88,972,000 |
| Certificates | 0 | 0 | 0 |
| Dalton State College | 840 | 1,884,532,227 | 710,632,227 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 513 | 1,308,150,000 | 591,232,500 |
| Associate | 299 | 530,575,500 | 112,723,000 |
| Certificates | 28 | 45,806,727 | 6,676,727 |
| East Georgia State College | 304 | 554,958,000 | 130,118,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 20 | 51,000,000 | 23,050,000 |
| Associate | 284 | 503,958,000 | 107,068,000 |
| Certificates | 0 | 0 | 0 |
| Georgia Gwinnett College | 1,127 | 2,873,850,000 | 1,298,867,500 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 1,127 | 2,873,850,000 | 1,298,867,500 |
| Associate | 0 | 0 | 0 |
| Certificates | 0 | 0 | 0 |

(continued)

Appendix 1 (continued)

**Synthetic Estimates of Georgia Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>Georgia Synthetic Work-Life Earnings</u> | <u>Georgia Portion Due to Degree)</u> |
|------------------------------------|------------------------------------|---|---------------------------------------|
| Georgia Highlands College | 929 | 1,740,795,000 | 442,517,500 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelors | 119 | 303,450,000 | 137,147,500 |
| Associate | 810 | 1,437,345,000 | 305,370,000 |
| Certificates | 0 | 0 | 0 |
| Gordon State College | 535 | 1,114,539,000 | 366,876,500 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 213 | 543,150,000 | 245,482,500 |
| Associate | 322 | 571,389,000 | 121,394,000 |
| Certificates | 0 | 0 | 0 |
| South Georgia State College | 413 | 786,378,000 | 209,210,500 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 69 | 175,950,000 | 79,522,500 |
| Associate | 344 | 610,428,000 | 129,688,000 |
| Certificates | 0 | 0 | 0 |

Note: Estimates for Certificates were estimated by the authors based on data obtained from the U.S. Bureau of Labor Statistics, *Monthly Labor Review*, June 2019.

Source: Selig Center for Economic Growth, Terry College of Business, The University of Georgia, based on U.S. Census Bureau, American Community Survey, 2015-2019 5-Year Public Use Microdata Samples, IPUMS USA, University of Minnesota, March 2021.

Appendix 2

**Synthetic Estimates of U.S. Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>U.S. Synthetic Work-Life Earnings</u> | <u>U.S. Portion Due to Degree)</u> |
|--|------------------------------------|--|------------------------------------|
| System Total | 68,947 | 186,967,390,503 | 64,334,115,503 |
| Professional | 930 | 4,250,100,000 | 1,771,650,000 |
| Doctoral | 1,759 | 6,807,330,000 | 1,328,045,000 |
| Master's | 14,020 | 43,672,300,000 | 6,309,000,000 |
| Bachelor's | 43,522 | 115,986,130,000 | 51,573,570,000 |
| Associate | 7,127 | 13,498,538,000 | 2,950,578,000 |
| Certificates | 1,589 | 2,752,992,503 | 401,272,503 |
| Research Universities | 33,384 | 93,410,196,601 | 30,323,601,601 |
| Augusta University | 2,059 | 6,377,764,364 | 2,129,199,364 |
| Professional | 308 | 1,407,560,000 | 586,740,000 |
| Doctoral | 123 | 476,010,000 | 92,865,000 |
| Master's | 536 | 1,669,640,000 | 241,200,000 |
| Bachelor's | 1,000 | 2,665,000,000 | 1,185,000,000 |
| Associate | 1 | 1,894,000 | 414,000 |
| Certificates | 91 | 157,660,364 | 22,980,364 |
| Georgia Institute of Technology | 8,533 | 25,206,497,531 | 6,891,877,531 |
| Professional | 0 | 0 | 0 |
| Doctoral | 527 | 2,039,490,000 | 397,885,000 |
| Master's | 4,071 | 12,681,165,000 | 1,831,950,000 |
| Bachelor's | 3,934 | 10,484,110,000 | 4,661,790,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 1 | 1,732,531 | 252,531 |
| Georgia State University | 10,339 | 27,214,406,084 | 8,837,011,084 |
| Professional | 191 | 872,870,000 | 363,855,000 |
| Doctoral | 291 | 1,126,170,000 | 219,705,000 |
| Master's | 2,003 | 6,239,345,000 | 901,350,000 |
| Bachelor's | 5,339 | 14,228,435,000 | 6,326,715,000 |
| Associate | 2,417 | 4,577,798,000 | 1,000,638,000 |
| Certificates | 98 | 169,788,084 | 24,748,084 |
| University of Georgia | 12,453 | 34,611,528,622 | 12,465,513,622 |
| Professional | 431 | 1,969,670,000 | 821,055,000 |
| Doctoral | 528 | 2,043,360,000 | 398,640,000 |
| Master's | 1,976 | 6,155,240,000 | 889,200,000 |
| Bachelor's | 8,529 | 22,729,785,000 | 10,106,865,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 989 | 1,713,473,622 | 249,753,622 |
| Comprehensive Universities | 17,614 | 48,704,265,266 | 18,051,275,266 |
| Georgia Southern University | 5,641 | 15,607,709,035 | 5,801,059,035 |
| Professional | 0 | 0 | 0 |
| Doctoral | 101 | 390,870,000 | 76,255,000 |
| Master's | 1,091 | 3,398,465,000 | 490,950,000 |
| Bachelor's | 4,403 | 11,733,995,000 | 5,217,555,000 |
| Associate | 29 | 54,926,000 | 12,006,000 |
| Certificates | 17 | 29,453,035 | 4,293,035 |

(continued)

Appendix 2 (continued)

**Synthetic Estimates of U.S. Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>U.S. Synthetic Work-Life Earnings</u> | <u>U.S. Portion Due to Degree)</u> |
|-----------------------------------|------------------------------------|--|------------------------------------|
| Kennesaw State University | 6,926 | 18,941,374,231 | 7,365,464,231 |
| Professional | 0 | 0 | 0 |
| Doctoral | 54 | 208,980,000 | 40,770,000 |
| Master's | 1,044 | 3,252,060,000 | 469,800,000 |
| Bachelor's | 5,773 | 15,385,045,000 | 6,841,005,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 55 | 95,289,231 | 13,889,231 |
| University of West Georgia | 2,697 | 7,539,715,000 | 2,669,890,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 32 | 123,840,000 | 24,160,000 |
| Master's | 697 | 2,171,155,000 | 313,650,000 |
| Bachelor's | 1,968 | 5,244,720,000 | 2,332,080,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 0 | 0 | 0 |
| Valdosta State University | 2,350 | 6,615,467,000 | 2,214,862,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 41 | 158,670,000 | 30,955,000 |
| Master's | 722 | 2,249,030,000 | 324,900,000 |
| Bachelor's | 1,559 | 4,154,735,000 | 1,847,415,000 |
| Associate | 28 | 53,032,000 | 11,592,000 |
| Certificates | 0 | 0 | 0 |
| State Universities | 12,317 | 32,051,687,755 | 11,493,357,755 |
| Albany State University | 1,169 | 2,717,814,629 | 866,824,629 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 102 | 317,730,000 | 45,900,000 |
| Bachelor's | 496 | 1,321,840,000 | 587,760,000 |
| Associate | 551 | 1,043,594,000 | 228,114,000 |
| Certificates | 20 | 34,650,629 | 5,050,629 |
| Clayton State University | 1,223 | 3,226,575,287 | 1,242,340,287 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 147 | 457,905,000 | 66,150,000 |
| Bachelor's | 953 | 2,539,745,000 | 1,129,305,000 |
| Associate | 98 | 185,612,000 | 40,572,000 |
| Certificates | 25 | 43,313,287 | 6,313,287 |
| Columbus State University | 1,885 | 5,110,551,811 | 1,693,961,811 |
| Professional | 0 | 0 | 0 |
| Doctoral | 13 | 50,310,000 | 9,815,000 |
| Master's | 511 | 1,591,765,000 | 229,950,000 |
| Bachelor's | 1,184 | 3,155,360,000 | 1,403,040,000 |
| Associate | 40 | 75,760,000 | 16,560,000 |
| Certificates | 137 | 237,356,811 | 34,596,811 |

(continued)

Appendix 2 (continued)

**Synthetic Estimates of U.S. Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>U.S. Synthetic Work- Life Earnings</u> | <u>U.S. Portion Due to Degree)</u> |
|---|--|---|--|
| Fort Valley State University | 445 | 1,223,275,000 | 466,320,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 83 | 258,545,000 | 37,350,000 |
| Bachelor's | 362 | 964,730,000 | 428,970,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 0 | 0 | 0 |
| Georgia College & State University | 1,833 | 5,110,642,909 | 1,793,077,909 |
| Professional | 0 | 0 | 0 |
| Doctoral | 14 | 54,180,000 | 10,570,000 |
| Master's | 491 | 1,529,465,000 | 220,950,000 |
| Bachelor's | 1,315 | 3,504,475,000 | 1,558,275,000 |
| Associate' | 0 | 0 | 0 |
| Certificates | 13 | 22,522,909 | 3,282,909 |
| Georgia Southwestern State University | 574 | 1,602,062,594 | 554,647,594 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 167 | 520,205,000 | 75,150,000 |
| Bachelor's | 404 | 1,076,660,000 | 478,740,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 3 | 5,197,594 | 757,594 |
| Middle Georgia State University | 1,326 | 3,356,168,727 | 1,247,933,727 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 123 | 383,145,000 | 55,350,000 |
| Bachelor's | 909 | 2,422,485,000 | 1,077,165,000 |
| Associate | 255 | 482,970,000 | 105,570,000 |
| Certificates | 39 | 67,568,727 | 9,848,727 |
| Savannah State University | 684 | 1,799,232,000 | 711,072,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 64 | 199,360,000 | 28,800,000 |
| Bachelor's | 552 | 1,471,080,000 | 654,120,000 |
| Associate | 68 | 128,792,000 | 28,152,000 |
| Certificates | 0 | 0 | 0 |
| University of North Georgia | 3,178 | 7,905,364,797 | 2,917,179,797 |
| Professional | 0 | 0 | 0 |
| Doctoral | 35 | 135,450,000 | 26,425,000 |
| Master's | 192 | 598,080,000 | 86,400,000 |
| Bachelor's | 2,068 | 5,511,220,000 | 2,450,580,000 |
| Associate | 810 | 1,534,140,000 | 335,340,000 |
| Certificates | 73 | 126,474,797 | 18,434,797 |

(continued)

Appendix 2 (continued)

**Synthetic Estimates of U.S. Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>U.S. Synthetic Work- Life Earnings</u> | <u>U.S. Portion Due to Degree)</u> |
|---|--|---|--|
| State Colleges | 5,632 | 12,801,240,881 | 4,465,880,881 |
| Abraham Baldwin Agricultural College | 715 | 1,611,724,000 | 553,524,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 334 | 890,110,000 | 395,790,000 |
| Associate | 381 | 721,614,000 | 157,734,000 |
| Certificates | 0 | 0 | 0 |
| Atlanta Metropolitan State College | 213 | 448,911,000 | 133,671,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 59 | 157,235,000 | 69,915,000 |
| Associate | 154 | 291,676,000 | 63,756,000 |
| Certificates | 0 | 0 | 0 |
| College of Coastal Georgia | 556 | 1,299,784,000 | 476,904,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 320 | 852,800,000 | 379,200,000 |
| Associate | 236 | 446,984,000 | 97,704,000 |
| Certificates | 0 | 0 | 0 |
| Dalton State College | 840 | 1,981,961,881 | 738,761,881 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 513 | 1,367,145,000 | 607,905,000 |
| Associate | 299 | 566,306,000 | 123,786,000 |
| Certificates | 28 | 48,510,881 | 7,070,881 |
| East Georgia State College | 304 | 591,196,000 | 141,276,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 20 | 53,300,000 | 23,700,000 |
| Associate | 284 | 537,896,000 | 117,576,000 |
| Certificates | 0 | 0 | 0 |
| Georgia Gwinnett College | 1,127 | 3,003,455,000 | 1,335,495,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 1,127 | 3,003,455,000 | 1,335,495,000 |
| Associate | 0 | 0 | 0 |
| Certificates | 0 | 0 | 0 |

(continued)

Appendix 2 (continued)

**Synthetic Estimates of U.S. Work-Life Earnings of 2020 USG Graduates
(in 2019 dollars)**

| <u>Institution</u> | <u>Number of Degrees Conferred</u> | <u>U.S. Synthetic Work- Life Earnings</u> | <u>U.S. Portion Due to Degree)</u> |
|------------------------------------|--|---|--|
| Georgia Highlands College | 929 | 1,851,275,000 | 476,355,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 119 | 317,135,000 | 141,015,000 |
| Associate | 810 | 1,534,140,000 | 335,340,000 |
| Certificates | 0 | 0 | 0 |
| Gordon State College | 535 | 1,177,513,000 | 385,713,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 213 | 567,645,000 | 252,405,000 |
| Associate | 322 | 609,868,000 | 133,308,000 |
| Certificates | 0 | 0 | 0 |
| South Georgia State College | 413 | 835,421,000 | 224,181,000 |
| Professional | 0 | 0 | 0 |
| Doctoral | 0 | 0 | 0 |
| Master's | 0 | 0 | 0 |
| Bachelor's | 69 | 183,885,000 | 81,765,000 |
| Associate | 344 | 651,536,000 | 142,416,000 |
| Certificates | 0 | 0 | 0 |

Note: Estimates for Certificates were estimated by the authors based on data obtained from the U.S. Bureau of Labor Statistics, *Monthly Labor Review*, June 2019.

Source: Selig Center for Economic Growth, Terry College of Business, The University of Georgia, based on U.S. Census Bureau, American Community Survey, 2015-2019 5-Year Public Use Microdata Samples, IPUMS USA, University of Minnesota, March 2021.